

# INTERNATIONAL CARGO EXPRESS INCOTERMS REFERENCE CHART



|     | ORIGIN                     |                           |                     |                          |                         | FREIGHT         |                   | DESTINATION                  |                          |                                   |                            |
|-----|----------------------------|---------------------------|---------------------|--------------------------|-------------------------|-----------------|-------------------|------------------------------|--------------------------|-----------------------------------|----------------------------|
|     |                            |                           |                     |                          |                         |                 |                   |                              |                          |                                   |                            |
|     | PACKING & CHECKING         | LOADING SELLER'S PREMISES | TRANSPORT IN ORIGIN | CUSTOMS CLEARANCE EXPORT | TERMINAL CHARGES ORIGIN | FREIGHT CHARGES | FREIGHT INSURANCE | TERMINAL CHARGES DESTINATION | CUSTOMS CLEARANCE IMPORT | TRANSPORT DESTINATION ON-CARRIAGE | UNLOADING BUYER'S PREMISES |
| EXW | EX WORKS                   |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| FCA | FREE CARRIER               |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| FAS | FREE ALONGSIDE SHIP        |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| FOB | FREE ON BOARD              |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| CPT | CARRIAGE PAID TO           |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| CFR | COST & FREIGHT             |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| CIP | CARRIAGE INSURANCE PAID TO |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| CIF | COST, INSURANCE & FREIGHT  |                           |                     |                          |                         |                 | *                 |                              |                          |                                   |                            |
| DAT | DELIVERED AT TERMINAL      |                           |                     |                          |                         |                 | **                |                              |                          |                                   |                            |
| DAP | DELIVERED AT PLACE         |                           |                     |                          |                         |                 | **                |                              |                          |                                   |                            |
| DDP | DELIVERED DUTY PAID        |                           |                     |                          |                         |                 | **                |                              |                          |                                   |                            |

Seller's obligation
  Buyers's obligation

\* No obligation to obtain an insurance contract, though the risks are beared by the buyer  
 \*\* No obligation to obtain an insurance contract, though the risks are beared by the seller